COMPARE, FEEL, UNDERSTAND

EXO DEMO// FULL EXPERIENCE

Exoskeletons are evolving—but adoption depends on more than just mechanics. Culture, comfort, task fit, and user acceptance are all critical. That's why we offer a hands-on demonstration of multiple leading exoskeletons, combined with expert guidance on how to assess their role in your organization.

Available for demonstrations for use in
Military / tactical units // Industrial, agricultural & logistics operations // Rehabilitation & mobility labs // Research & pilot programs

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THE ISSUE

WHY TO DO THIS DEMO

Exoskeletons may be technically advanced—but they won't be adopted if users don't accept them first. Factors like comfort, intuitive fit, task relevance, and cultural acceptance often make or break real use. Many systems fail not because of weaknesses in mechanics, but because they don't sit right on the user or clash with workflows. Rather than test in labs alone, your team needs to touch, try, and sense how different exos feel in motion—without pressure, without data capture, and without obligation.

THE EXO DEMO SOLUTION: FEELING, TESTING, JUDGING

In our demo sessions, we bring several state-of-the-art exoskeleton platforms—soft, passive, hybrid, powered—you get to try them all. There is no instrumentation, no sensors, no data recording. It's purely experiential:

- Put the exos on, walk, lift, reach, and move naturally
- Feel how each system supports or resists your motions
- Compare comfort, ease of donning/doffing, and perceived support
- We provide an accompanying presentation on implementation pitfalls, acceptance strategies, or R&D considerations
- Discuss with our experts about trade-offs, expected uses, and cultural fit
- Laugh, move, experiment—because impressions matter

This isn't about performance metrics—it's about feel, trust, and perception.

WHY THIS MATTERS

By letting users wear and move with multiple systems, you uncover what truly fits your team's bodies, missions, and culture. These impressions often drive decisions more than lab data, as adoption hinges on user confidence, comfort, and perceived benefit. Use the demo + presentation to align your organization, inform pilots, and build shared understanding.

FEATURES

EXO Demo — Feel, Understand — Try multiple exoskeletons firsthand in a guided session—move, feel, compare.

6+
EXOS TO TEST

Feel the reduction in effort and fatigue during realistic, load-bearing movements.

1:1
EXPERT GUIDANCE

Receive direct guidance during fitting, movement trials, and comparative discussion.

4-HOUR
/MULTI-DAY SESSION

Start with a quick intro or opt for extended use to simulate field deployment.

2-MODE
COMPARISON TEST

Wear exos with & without assistance under the same tasks to feel differences.

MILLIONS
OF BODY TYPES

We adapt each exo mid-demo so it suits different body shapes and sizes effortlessly.

0-RISK
ENVIRONMENT

Safe, stable setting—ideal for first-timers, decision-makers, or operational staff.

FULL 360°
SYSTEM INSIGHT

We include a presentation covering pitfalls, strategies, and lessons from exo development.

100%
CLEAR EXPECTATIONS

We transparently explain what each system does and what it doesn't, so your impressions guide choices.

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PRODUCTS

SEMINAR

€1.500,-

excl vat. excl travel expenses

On location, or at the InteSpring, workshop participants are invited to touch, feel and experience different exoskeletons.

- 2 hour testing and trying session
- 45 min presentation
- 30 min Q&A
- Custom focal points on request
- Groups up to 10 people
- Centaur, Hermes, Laevo, Skelex, Auxivo, Hypershell

1 DAY TEST

€5.000,-

excl vat. excl travel expenses

Test one of our exoskeletons a full day in preferred environment and/ or circumstances.

- 8 hour testing and trying session
- Presentation included
- Fitting included
- Test-protocols included
- Technical support included
- Larger groups

EXTRA DAY

€3.000,-

excl vat. excl travel expenses

For multi-day tests extra days can be added

- Extension of 1 day test
- Better Familiarization
- Better results
- Custom focal points on request
- Larger groups

- Till Nov 28th - Get €1,000 off demo costs under the Inclusiviteitstechnologie voor het MKB program when you combine it with an exoskeleton purchase. See subsidy opportunity as well.
- Custom solutions are possible as well, please contact us at sales@intespring.nl

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SUBSIDY OPPORTUNITY

INCLUSIVITY TECHNOLOGY FOR SME'S

From October 1, 2025, companies can apply under the Inclusivity Technology for SMEs scheme for subsidies covering both the acquisition of inclusive technology and associated advisory/implementation services (up to 50% of eligible costs). The maximum subsidy per application is € 25,000, and advisory/implementation costs are capped at € 1,000.
The minimum subsidy is € 2,500.

However, subsidy for advisory services may only be granted if it is combined in a single application with the acquisition of the inclusive technology. Advisory costs alone will not be subsidized.

HOW THE SUBSIDY-STRUCTURE WORKS IN PRACTICE

1. Request quotes that clearly distinguish advisory/implementation costs and technology costs, but demonstrate their linked purpose (i.e. "advice in conjunction with technology").
2. Submit a single combined subsidy application via the UVB (Subsidy Portal for Implementation of Policy) during the designated window (e.g. October 1–November 28, 2025).
3. Include an activity plan that articulates how the advisory and technology components jointly contribute to the subsidy's inclusivity goals.
4. Upon approval, you may receive a 100% advance payment. You must then complete and document both the advisory work and the acquisition within the stipulated timeframe.

HOW OUR COLLABORATION WORKS

- We deliver the demo & advisory services — you try different exoskeletons, assess fit, usability, and suitability.
- If you later decide to purchase an exoskeleton, you may combine your purchase quote with our advisory quote into a single subsidy application.
- We do not submit the subsidy application on your behalf. However, we can assist in structuring your quotes and activity plan so they meet subsidy criteria.

* Inclusiviteitstechnologie voor het MKB program.

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EFFICIENT, FOCUSSED AND INNOVATIVE

Our lean team of experts each approach weight balancing and spring systems from a unique perspective. These include mechanical, structural, mechatronic and human interactive engineering. With low overhead and a heavy emphasis on entrepreneurship we can offer cost effective and involved consultancy services to our industry and institutional partners.

ROGIER BARENTS

Business, investment, and external communication

TREBSIJG VD WIJDEVEN

Technology, projects, and internal management

FRANK BAAS

Design, mechanics, and human factors

AMBER MASSAAR

Office management and general support

MARIJE HARMSEN

Human factors and Research

COEN GREIDANUS

Mechatronics

MIKE HÖLSCHER

Design and mechanics

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